

Hi, I've sent you this invitation because I thought you would be interested in the sales training in the Sales Buzz Ezine from the website www.Provensalestraining.com/invitation

The Sales Buzz is a free weekly newsletter ezine for all sales people, sales managers, self employed and small business owners.



- Sales techniques from an experienced Sales Manager and Trainer.
- New techniques and new ways of using tried and tested training.
- We cover the Selling Process, Appointment Making, and Training.
- Ideas and information from around the sales world.

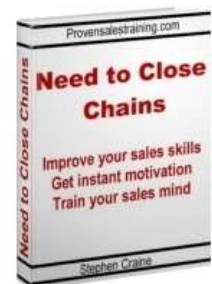
Everything in the Sales Buzz has been developed and proven in real sales situations with real prospects, by working professionals.

You can try the Sales Buzz by opening www.Provensalestraining.com/invitation and if after the first issue you don't want to continue receiving it just unsubscribe.

When you try the Sales Buzz you get 2 unique sales training ebooks free

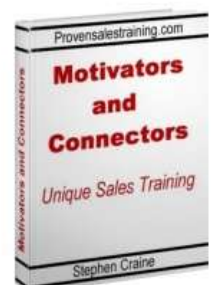
The Need to Close Chains

- Generate a motivated selling state whenever you want.
- Link together products – needs – features – benefits – and Closing.
- A great way to learn sales knowledge for new products or services.
- Use as an effective ice breaker for sales training sessions and meetings.



Motivators & Connectors

- Grab your prospects attention and keep it.
- Connect the stages of your sale with smooth lead-in lines
- Motivate your prospects to move forward with you.
- Add just one line to each sales stage to put this technique into practice.



And you get both these sales training eBooks completely free, even if you only take one edition of the Sales Buzz Ezine.

Get your 2 free eBooks and the weekly Sales Buzz at: www.Provensalestraining.com/invitation

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